

## Youth RFP Follow-up Questions

1. We understand the competitive nature of the procurement process, however, for an organization to better understand how the funds are currently being spent, can we have the job titles of the 8 and/or 14 staff people funded with the WIOA funds? Also, would it be possible to get the pay ranges for each job title, at least of the 8 full time employees. There is a large difference between a range of \$15-\$20/hour compared to \$20-\$25/hour. This will help inform how we can propose a structure and budget the rest of the funds.

We can tell you the jobs using 100% is 1-Manager, Program Operations, 1-QA Supervisor, 1-Intake and Recruitment Coordinator, 3-Workforce Development Specialist, 1-Contract Compliance, and 1-QA Specialist. Because of the competitive nature and we are looking for each bidder to bring their own innovative ideas, I will not disclose the pay range.

2. Is there a minimum expectation of a % of the budget or dollar amount to be spent on client support costs (i.e. ITA's, support services, etc)? Not to include the Work experience budget requirement.

Cost is something we are required to evaluate alongside profit. The objective is to invest as much as possible in client services while assuring adequate and qualified staff.